

# Westfield Bank: Expect More from Business Banking



*“Business owners today expect more — they want their bank to look out for their financial interests, so they can focus on managing their business.”*

**Kevin Vonderau**  
Executive Vice President, Chief Lending Officer  
Westfield Bank

Since 2001, Westfield Bank has worked to develop a bank that truly creates value for business banking customers in the communities we serve. Our customers know they can expect more from us because we provide professional connections, personalized service, and expert advice that give them a competitive advantage.

### Expect opportunities to expand your professional network

At Westfield Bank we are committed to building and fostering relationships that benefit our customers. Trusting relationships are nurtured through ongoing interactions over time, and that’s why Westfield Bank provides a full calendar of business-focused networking events and educational symposiums throughout the year. These events provide opportunities for customers to get to know Westfield Bank’s leadership team on a more personal level and to make contacts with other business

leaders in the region. That kind of goodwill helps to establish economic stability in Northeast Ohio by creating opportunities for the sharing of knowledge and expertise.

### Expect personalized service

Westfield Bank is known for building trusted relationships with our customers, partners, and employees. Thousands of businesses have chosen Westfield Bank because we effectively combine a personalized, solutions-oriented approach with a large lending capacity and a full range of comprehensive banking products.

### Expect knowledgeable specialists looking out for your interests

Westfield Bank continuously seeks out reputable, experienced bankers, who are well known in the local communities of Northeast Ohio. Our culture is also a large part of our success: Empowerment and ownership are two key elements of the culture we carefully maintain. Westfield Bank continually seeks

input from employees, so that we can reinforce areas where we are excelling and identify opportunities to create an even better experience for our customers.

### Expect a comprehensive suite of products and enhanced capabilities

Our customers are our main focus, which is why we are dedicated to delivering a better experience. We get to know our clients by name and understand their unique financial needs. Our business model differs from other banks: We invest in quality relationships over quantity, so that we can deliver on our promise of sharing knowledge and building trust.

To support this business model, we continually enhance our capabilities to make our products and services more useful and appealing to a wide range of customer needs.

With eight locations covering five counties, Westfield Bank continues to expand its geographic reach, making it easier for more individuals and businesses to bank with us.

### Products and services include:

- Lines of credit
- Term loans
- SBA loans
- Acquisition financing
- Program lending
- Treasury management
- Online and mobile banking
- Business checking accounts
- Business savings and money market accounts
- Business CDs
- Business credit/debit cards with rewards
- Private banking

Learn more at [westfield-bank.com](http://westfield-bank.com)

## Meet the Westfield Bank Business Banking Team:

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